HARNEYS

Biography



Nancy Erotocritou

Partner | Banking & Corporate | Cyprus

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Expertise

Banking & Finance , Restructuring , Family Office , Shipping & Aircraft , Data Protection & Privacy

Nancy is a partner in our Cyprus office and leads the office's transactional team. With cross-sectional expertise across banking and finance, capital markets and corporate law, Nancy's client roster covers major international banking institutions, large listed corporations, and financial sponsors, with a focus on the infrastructure, oil & gas, energy and transport sector.

She regularly advises listed companies and major international banking institutions in corporate law matters, as well as project and asset finance transactions and security structures. In her capital markets practice, Nancy acts for both issuers and investment banks in transactions involving complex equity and debt securities offerings and restructurings.

Nancy manages large-scale projects for the firm and her practice brings together extensive experience in structuring and implementing high stakes restructurings and major disposals and acquisitions.

She is consistently ranked as one of the leading finance and corporate lawyers in the jurisdiction by Chambers and Partners, Legal 500 and IFLR 1000. Among others has been named in 2020 and 2021 one of IFLR1000's Women Leaders.

Recommendations

Nancy is ranked a Band 1 lawyer. She is highly experienced in acting on acquisition finance and syndicate lending on behalf of sponsors and lenders. She also assists with corporate restructurings and regulatory mandates.

- Chambers and Partners, 2022 - 2023

Nancy is ranked a leading individual for her Banking & Finance and Commercial, Corporate and M&A expertise. Clients say that she is "responsive, quick and result-oriented" and a "natural closer" who "knows how to solve a problem, not just spot it."

- Legal 500, 2020 - 2024

Nancy is ranked as both market leader and women leader.

- IFLR1000, 2020 - 2024

Nancy is named the leading transactional lawyer for Cyprus in the IFLR1000 Women Leaders 2020 – Europe, Middle East and Africa list.

- IFLR1000 Women Leaders, 2020

Nancy is recognised as a global leader for her Banking & Finance expertise.

- Who's Who Legal, 2022 - 2023

Experience

Advises GDEV Inc, an international game development company listed in NASDAQ, and provides general corporate advice, support and assistance in relation to the Cypriot companies of its group and their restructuring.

Acting for Agri Europe Cyprus (AEC) in its restructuring through a scheme of arrangement.

Advising Carlyle on the local law aspects of the equity investment by Carlyle into Unifrutti through their Cypriot subsidiaries. The Carlyle Group's Global Credit platform invested an incremental €35 million for a preferred equity interest in Unifrutti, supporting the Company's growth and acquisition strategy. This transaction is an add-on to the bond financing completed in 2019 when Carlyle's credit platform provided the entire €140 million debut debt financing package for Unifrutti, bringing Carlyle's total investment in Unifrutti to €175 million.

Advising leading precious metals producer in Eastern Europe and Asia on a complex restructuring involving recapitalisation, issuance of bonus shares, capital reduction and distribution of capital in kind.

Bar Admissions

Cyprus 2007

Education

BPP London (LPC) 2006

University College London (LLM) 2005

Sheffield University (LLB) 2004

"Responsive, quick and resultoriented"

Legal 500