

Biography



Maggie Kwok

Partner | Funds & Regulatory | Hong Kong

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Expertise

Corporate , Digital Assets & Blockchain , Investment Funds , Distressed funds , Private equity , Regulatory & Tax , Family Office

Maggie Kwok is the head of our Funds and Regulatory practice group in Asia, and the head of our Transactional team in Hong Kong. Maggie has extensive experience in all aspects of fund formation, from the initial conception of the investment strategy to the drafting of fund launch documents. She is also knowledgeable in downstream investments, such as venture capital and private equity transactions.

Maggie's practice is highly specialised in the formation, structuring, and maintenance of multiple investment vehicles, such as private equity funds, real estate funds, venture capital funds, Web3 funds, hedge funds, mutual funds, and much more. She provides comprehensive services to her clients to ensure that their investments are properly structured and managed in compliance with all applicable offshore legal and regulatory requirements. She works extensively with fund and asset managers, banks, fund administrators, custodians, family offices, and investors.

Maggie's fluency in the Chinese language (both Putonghua and Cantonese), familiarity with both the Western and Chinese business etiquette and culture, along with her solid training with leading onshore and offshore firms, allow her to tailor her services to meet the needs of clients in this region.

Prior to joining the offshore world in 2010, Maggie practised for several years as a Hong Kong lawyer at international law firms.

Recommendations

Maggie is ranked as a "leading partner".

– Legal 500 Asia Pacific, 2025

Maggie is a recommended lawyer in the Asia Pacific Funds and Regulatory rankings.

- Chambers and Partners, 2024 - 2025

Maggie is named as a Growth Driver.

- China Business Law Journal - The A-List, 2023-24 and 2024-25

Maggie is ranked as a "leading individual" with strong language skills, knowledge of Mainland cultural and business intricacies and legal proficiency.

- Legal 500 Asia Pacific, 2023-2024

Maggie is recognised as an Up-and-Coming lawyer.

- Chambers and Partners, 2022-2023

Maggie is ranked as "highly regarded".

- IFLR1000, 2019-2024

Maggie is recognised in the Hong Kong edition.

- IFLR1000 Women Lawyers, 2022-2024

Maggie has been named one of Thomson Reuters Stand-out Lawyers 2023. She is praised by clients as a "smart and reliable lawyer with extensive experience in offshore funds".

- Thomson Reuters, 2023

Maggie is recognised as one of the top ten offshore lawyers operating in Asia in the ALB's Offshore Client Choice List.

- Asian Legal Business, 2018-2020

Maggie is recognised as the "Most influential Fund and Regulatory Practice Group Leader in Asia".

- Acquisition International Influential Businesswoman Awards, 2023-2024

Maggie is selected as a Commended External Counsel of the Year

- In-House Community, 2022-2023

Experience

Part A – Fund formation counsel

Launch of funds totalling a US\$4 billion for a leading PRC state-owned insurance group to invest in European and G7 countries-focused infrastructure projects (such as the fiber optics industry), swap agreements concerning notes issued by listed issuers, and the projects in the Japan-based logistics sector, with some of the underlying funds managed by Global Infrastructure Partners, Macquarie Bank and KKR.

Launch of a US\$2.8 billion Cayman PE fund that invests in growth or expansion stage private companies in the technology, media, and telecommunications (TMT) industry primarily with a PRC nexus.

Launch of a US\$1.2 billion Cayman PE fund for a Greater China based real estate specialist specifically designed to make private equity and/or debt investments in real estate companies based in Hong Kong.

Launch of a US\$1 billion Cayman private credit fund-of-fund for a leading PRC state-owned insurance group that is designed to invest in the North American and European regions.

Launch of a US\$1 billion Cayman PE fund that invests in the semiconductor industries primarily across the Greater China region.

Launch of a US\$1 billion fund for a Greater China-based asset manager to invest in bonds issued by the Agricultural Development Bank of China via an index established for the purposes of tracking such bonds. This was the Hong Kong Stock Exchange's first retail bond offering through the CCASS by a non-government issuer.

Launch of a US\$800 million Cayman real estate fund for a Greater China based private equity firm designed to invest in Southeast Asian integrated resorts and property development projects.

Launch of a US\$800 million Cayman PE fund that invests in the healthcare and life sciences sectors in China.

Advised T Capital Partners on the launch of its US\$780,000,000 sixth mid-size mid-cap Japan buyout fund, T Capital VI Limited Partnership (the Fund). Harneys assisted with the formation of two Cayman Islands feeder vehicles for the Fund, each structured as Cayman Islands exempted limited partnerships. The Fund will make private equity investments in mid-cap Japanese companies.

Advised Ping An Overseas Holdings on its US\$680,000,000 private credit secondaries transaction. Globally, the deal is the largest private credit secondaries transaction to date.

Launch of a €500 million unit trust fund for a top PRC asset manager with some of the top five banking and financial groups in South Korea as investors.

Launch of a US\$700 million fund for a leading PRC bank which funded the purchase of a gaming company by Tencent from Softbank Group.

Launch of a US\$660 million fund for a Japan asset management that focusses on small to mid-cap companies in Japan.

Launch of a US\$350 million aircraft leasing fund managed by a leading Japanese financial institution. Investors included the financial leasing arm of a leading PRC state-owned insurance group.

Advised GLY Capital Management on the launch of its US\$300,000,000 Future of Mobility Fund. The Future of Mobility Fund is a transport and technology fund focussing on investments into innovative mid-to-late-stage growth companies within the transportation industry. The fund has already secured US\$60 million from China car manufacturer, Zhejiang Geely Holding Group, and South Korean conglomerate, SK Holdings.

Advised a leading digital asset manager and blockchain solutions provider in the PRC in the launch of their US\$300 million Cayman fund to invest in blockchain development companies.

Launch of a US\$300 million fund for a Singapore based manager to invest into the major crypto currencies. The fund is structured as a Cayman-Jersey master feeder.

Launch of a US\$300 million container vessel purchase and leasing fund for a PRC state-owned aviation and shipping leading specialist.

Launch of a US\$300 million fund for one of the largest PRC state-owned banks. The fund is co-managed by the PRC bank and a sovereign wealth fund in Oman focussing on the healthcare, information and communications technology, new energy, consumption, and logistics sectors.

Launch of a US\$150 million Cayman fund for Base Capital, an ANT financial-backed VC firm targeting early-stage start-ups from India and Southeast Asia. The fund focusses on early-stage investments in crypto businesses in India, Middle East, and Southeast Asia.

Launch of fund for Essence International Securities. The fund participated in the privatisation of Highpower International Inc. listed on NASDAQ which engages in the business of manufacturing, marketing and sales of Nickel Metal Hydride batteries for both consumer and industrial applications, and Lithiumion and Lithium polymer rechargeable batteries for higher-reach, high performance applications.

Launch of a US\$200 million PE fund-of-funds for one of the largest Korean state-owned banks for its group's institutional investors as a "tester" fund.

Launch of a US\$200 million fund for a leading PRC state-owned insurance group. The fund will invest in Japanese based logistics companies. One of the cornerstone investors in the fund is a prominent Japan state-owned banking corporation.

Launch of a US\$100 million Cayman fund dedicated to invest in early and growth stage companies in the “new economy” sectors such as fintech, blockchain infrastructure and application, consumption, technology and healthcare.

Launch of a US\$100 million fund for a Singapore-based manager to invest into the major crypto currencies.

Part B – Investor counsel

Acted for a Macau-based institutional investor into a US\$2 billion fund set up by the Macau government. The fund focusses on infrastructure, resource development, capacity cooperation, and financial cooperation, particularly the industries such as technology, finance, and social services that contribute to the transformation of Macau's economic development.

Acted for a Macau-based institutional investor into a US\$1 billion fund set up by the Macau government to advance the “One Belt, One Road” initiative of the PRC government. The fund uses a multijurisdictional investment strategy consisting of making capital investments in China, south-east Asia and other Portuguese speaking countries.

Acted for New China Life in their investment in a high-profile fund backed by PRC institutional investors. The fund was setup primarily to invest in industry-leading businesses mainly in Germany, German speaking countries and regions, and the Nordic countries with a primary emphasis on buyout and structured transaction opportunities.

Acted for one of the five largest PRC asset management companies into a US\$300 million energy fund co-managed by this client along with another PRC state-owned enterprise. The initial target is a European based company specializing in RF power products.

Acted for a leading PRC medical research group into a Boston-based biotech company focussed on transforming human health through products that restore ammonia-oxidising bacteria.

Bar Admissions

New Zealand
2002

New South Wales
2002

Hong Kong (not practising)
2005

England and Wales
2008

British Virgin Islands
2016

Education

The University of Hong Kong (PCLL)
2003

The University of Auckland (BCom/LLB Conjoint)
2001

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Thomson Reuters

